

NEWS LETTER

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**Italian
Technology
Center**
India



Italian Technology Center

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Italian Technology Center

India

ABOUT

ITALIAN TECHNOLOGY CENTER (ITC) is a network of a group of Italian capital goods manufacturing companies. This innovative project is promoted by UCIMU-SISTEMI PER PRODURRE (the Italian machine tools, robots and automation manufacturers' Association), AMAPLAST (the Italian plastics and rubber machinery and moulds manufacturers' Association) and ACIMGA (the Italian manufacturers' association of machinery for the graphic, converting and paper industry). The ITC network facilitates a flexible collaboration among leading Italian machinery manufacturers in order to share resources and knowledge with the common aim of strengthening their presence in the Indian market.

Indian companies consider ITC as their first point of reference in India and get immediate answer/feedback to their queries from the respective Italian companies. Fresh enquiries and technical solutions are also discussed and properly followed - up with the member companies.

The enquiries for other machines/technologies will also be entertained.

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The above office is presided by Mrs Barbara Colombo (Managing Director - FICEP) through its India SPV (Rare Tech LLP) - Mr. Sandeep Chadha (Director);
www.raretech.org.

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See you at IMTEX 2025
ITC is at Hall 2B –A129

BLM GROUP **BUFFOLI INDUSTRIES** **FICEP** **LORENZON** **LOSMA** **MILLUTENSIL**

Visit ITC stall
Hall 2B - A129
at IMTEX 2025

23-29 Jan. 2025
Bangalore International Exhibition Centre (BIEC) in Bengaluru

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BLM GROUP

**MOTORBIKE
ZHEJIANG CFMOTO POWER**

China has long back changed its image and production philosophy. Through a scheduled path, China has evolved from low cost production to a country of quality production. This process involves all sectors and many companies are facing the question of how to implement efficient organization and automation like the majority of the advanced industrial world is doing.

ZHEJIANG CFMOTO POWER CO. LTD. was established in 1989. Today it is one of the major road bike manufacturers and the major Chinese manufacturer of quad-bikes, or more precisely ATV (All-Terrain Vehicles): 4-wheel motorbikes suitable for all terrains and produced for recreational or sport purposes.

The company designs, develops and produces engines and boats in addition to motorcycles and ATVs.

Mr. Liu Jianlin is the Process Technology Manager of CFMOTO: “We are a private company with nearly 30-years’ experience in bike manufacturing. Three core principles lead our business: harmony, honesty and innovation.” We consider the last one undoubtedly the key factor in the development of this important industrial reality. Over 200 people working in the R&D department and ownership of 110 patents support this commitment. Mr. Jianlin continues, “20% of production is intended for the domestic market, with 400 authorized distributors, whereas 80% is intended for the foreign market.” The distribution network of CFMOTO is present in 70 countries including the USA, Canada and Europe.



Overall production volumes are high, but the single production batches are limited and change rapidly, as Mr. Jianlin explains, “We have 98 different models of vehicles and 51 different models of engines, therefore it is necessary to produce several hundreds of various parts for each component. Quality must be guaranteed but all of the production changes do not make this an easy task.”

The biggest problems that production has to face, concern mainly accuracy of produced parts. An important renovation of production process efficiency is currently underway, and the improvement is focused on automation.

“When we buy machines, the crucial aspect is the level of automation. This aspect ensures accuracy of machining operations and process repeatability, in practice a higher quality. This is the main objective, even more important than production increase, which is still a key objective.”

These needs lead CFMOTO to buy **tube processing systems from BLM GROUP** and the goals have been met: “The decision to buy a tube bending machine ELECT40 and a Lasertube LT5 system was taken with the aim to improve process quality and productivity.”

ELECT40 is a multi-radius all- electric bending system. “With the ELECT40 productivity is three times higher than before and machining operations are performed with higher precision and repeatability, exactly as we needed”, Liu explains. Previously, processing used hydraulic machines and accuracy and repeatability was not upto the mark.

With the ALL ELECTRIC technology, quality of bends has greatly improved. Earlier we had to rework the bent pieces, about 10-15% of the production was rejected and now that percentage is reduced nearly to zero, Mr. Liu explains enthusiastically.

The Lasertube LT5 system for cutting of tubes with a diameter up to 120 mm was included in the production process of CFMOTO and offers new development opportunities. “LT5 is something totally new in our production process and has had a very strong impact right from the start”, Mr. Liu explains:

“Now we can make parts that we were not able to manufacture with earlier processes. Projects which were once impossible due to manufacturing constraints are now feasible!”





NON-ROTATING BAR MULTI-SPINDLE MACHINES



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XBLADE: THE NEW FICEP AUTOMATIC CNC DRILLING, MILLING AND DISC SAWING LINE



The new **FICEP XBLADE CNC line for drilling, tapping, milling and sawing with disc blade** is capable of processing steel construction beams of different sizes, with sections up to 305x305 and 460x305 (with processing operation possible on 2 sides - 2 heads, datum line side) and variable lengths thanks to its modular configuration.

It performs complex operations of:

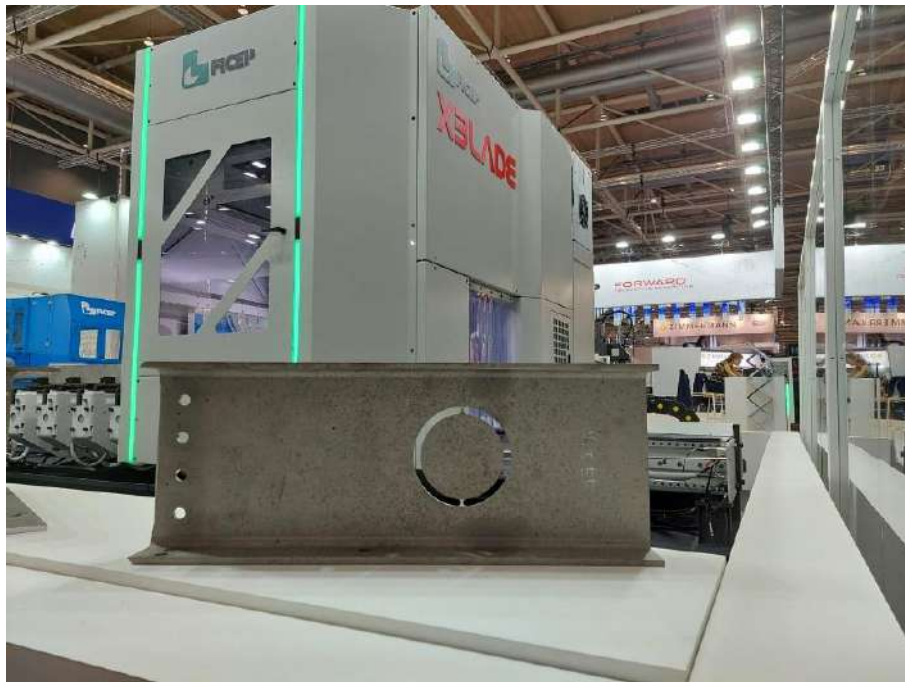
- **Drilling**
- **Tapping**
- **Milling**
- **Sawing with disc blade**

The XBLADE CNC line is a “universal” machine lending itself also to the machining of light alloy profiles. The compact and rigid structure allows to process small parts.

The innovative feature of this machine is **the ability to perform three axis machining even on inclined planes, in two different directions**. Its bi-rotary head can use both drilling and milling tools and cutting discs, performing all operations with a single workpiece positioning.

The 5-axis head consisting of two rotating wrists positions the tool virtually anywhere in the working space. In addition, the introduction of the disc blade expands the range of processing that can be carried out without manual intervention: **the integration of the blade with the 5-axis head makes it possible to work around the workpiece by intervening on 5 faces**

The machine tool changer system has 8 positions with standard tools, two positions for large tools and one position for the 560 mm disc blade.



XBLADE consists of a track-mounted operator module, with a moving column gantry configuration. Along the longitudinal X axis, movements are obtained by means of rack-and-pinion while along the Y and Z axis, by means of ball screws, ensuring precision and rigidity.

The machine is equipped with roller supports to support the material during processing and allow the vices to be repositioned. The vices can be positioned along the X-axis and are locked in a defined position by means of a pneumatic cylinder.

The machine has a **very compact design** and the electrical cabinet is integrated on board, as well as the air conditioning and spindle coolant system.

Through **Ficpep's Steel Project** software, **profile nesting can be programmed and optimized**, and through the CAM software that generates the ISO program, the working cycle is launched with great ease.



LINERS FOR ROLLING MILLS

Lorenzon's product is the synthesis of the requirements of those who use it and the professionalism of those who create it

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LINERS AND WEAR PLATES

We work with the world's leading steel mills and steel plant manufacturers, constantly supporting them in the development of new projects as well as in the regeneration and modernization of existing rolling systems. Our liners are designed to ensure the highest performance of rolling mill rolls. We thoroughly guide the customer in the design of the plates, the associated construction drawings, the selection of the most suitable material, and the implementation of heat treatment to ensure maximum durability.

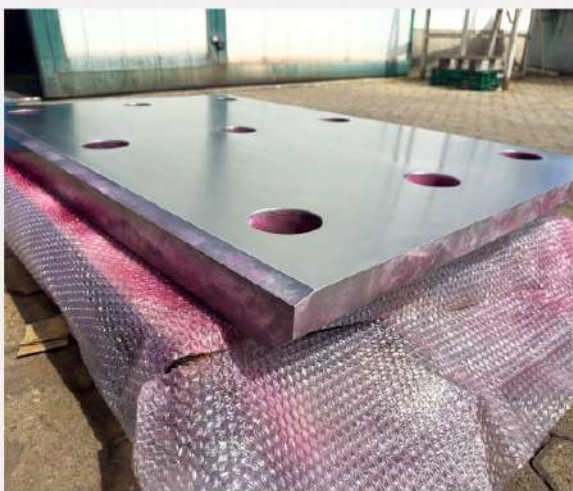
At Lorenzon we design and manufacture all types of plates for rolling mills. Each plate has a different use and is therefore mounted in a different part of the plant:

- On the lower part of the rolling cage (**rocker plates**)
- On the **work roll chock liners** and **back up chock liners**
- On the cage (**housing liners**)

Each type of wear plate is manufactured by us to optimize the performance of the part of the plant on which it is installed.

To address these critical aspects and ensure the plant's peak performance, at Lorenzon we have developed the concept of **wear plate with induction hardening**, which allows us to obtain a product with a dual hardness. In particular, we use induction hardening, with variable hardening depths of up to 5mm, to create a dual-layer product:

- The **upper layer**, which is hardened, ensures excellent wear resistance, extending the plate's lifespan and minimizing potential dimensional variations.
- The **lower layer**, which is not hardened, is soft enough to absorb impacts, slips, and vibrations generated during operation.





Problems concerning mists with high quantity of smokes? Icarus is your solution

Having a safe and healthy workplace environment influences employees' productivity, performance and well-being, as well as it reduces cleaning and maintenance costs. No matter the industry, maintaining a clean workplace increases healthy, safety and efficiency. Air and coolant filtration systems are a necessary solution since they eliminate pollutant mixes and ensure people “working clean and breathing healthy”. In the air filtration field, Losma designs and creates static, electrostatic and centrifugal filtration systems able to capture particles of micro-mists and smokes with a filtration efficiency up to 99,97% thanks to products such as Icarus, Losma’s mist collector.



Icarus is a static exhaust fan for filtration of air containing oil mists, micro-mists and smokes generated from coolants (both emulsion or neat oil), which can be used on every kind of machine tool and for every removal machinery.

Icarus is available in **three sizes** with flowrate from 600 to 2.000 m³/h with different filtration efficiency combination. Polluted air is drawn in by a high efficiency centrifugal fan, mounted behind the filters. In this way the fan cannot be damaged, since it works with clean air without any pollutant residual. Air passes initially through a special deflector, whose function is to distribute uniformly the air onto filter’s surface, assuring a proper use of the whole useful contact area of the filter. Then the air crosses a series of filters with increasing efficiency up to more than 95% with polluted particles measuring less than a micron. Efficiency can reach 99,97% with the use of a HEPA post-filter following EN 1822 regulation.



On request Icarus can be equipped with various accessories, such as the absolute **HEPA H13 filter** which allows to obtain a very high filtration level (99.97% according to EN 1822); **X-Guard** pre filtration system for chips and powders that maximize suction efficiency in presence of high production of oil mists mixed with powders; and C.A. (activated carbon) post filtration system, which is able to remove fumes, gaseous particles, as well as unpleasant and / or harmful odours produced by some specific mechanical processes.

The use of filters with increasing efficiency and the possibility of implementing pre and post filtration systems make Icarus the ideal filter for all modern mechanical machining, from the simplest to the most demanding ones. Moreover, access to filtering section is very easy and quick, since you don't need to unscrew or dismantle any part. Just open the two locks on the door and access to the filters, which can be extracted easily and changed in a few minutes.

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Millutensil BV series spotting presses: precision solutions for small to medium moulds

Millutensil's BV Series spotting presses represent the pinnacle of precision and flexibility for the testing, validation, and maintenance of small to medium moulds, particularly in plastic mould manufacturing. These presses are meticulously designed to meet the high demands of modern mould makers, offering a secure, ergonomic solution that ensures complete safety for both the operator and the mould itself. The BV Series makes it possible for manufacturers to conduct **comprehensive mould tests and fine-tuning operations** with ease and accuracy, minimizing the risk of mould damage while optimizing setup time.



Flexible Configurations for a Range of Mould Types

One of the defining strengths of the BV Series lies in **its adaptability to diverse mould testing requirements**. Each model is available in three variants, each with a specific configuration of plate movements, including rotation and tilt capabilities, allowing for the rotation or flipping of mould halves. This flexibility proves invaluable when working with moulds of varying sizes and complexities, providing operators the precise control needed to handle even the most intricate mould designs.

Moreover, the BV Series offers a **rotating table option specifically designed for multi-colour or multi-component moulds**, a common requirement in plastic moulding. This added functionality supports complex tests where moulds need to be tested in various configurations, improving quality assurance and reducing the margin for error.

Enhanced Clamping Force: The New XP Models

In response to increasing market demands for higher clamping forces, **Millutensil has developed the BV XP models**. These upgraded versions feature a **clamping force of up to 100 tons, double that of the standard models**, providing a significant enhancement in pressing power. Achieving this leap in performance required key design updates, including a reinforced press structure and high-capacity hydraulic cylinders. These structural upgrades allow for more intensive mould validation procedures and the ability to simulate production cycles under real-world conditions.

The **enhanced clamping force of the XP models** also allows manufacturers to conduct **pre-series or limited-series production runs directly on the press**. This functionality is essential for manufacturers who need to test moulds under production-like conditions, providing a practical and cost-effective way to validate moulds for consistent production quality. The robust clamping capacity ensures high stability during each operation, improving the accuracy and effectiveness of mould testing and making it possible to detect and correct any issues before the mould reaches full production.

Setting Industry Standards in Mould Spotting Technology

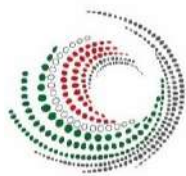
Millutensil's BV Series spotting presses are **more than just testing equipment—they have become a fundamental tool** in the workflow of any progressive mould shop dedicated to producing high-quality moulds. **The attention to operator safety, combined with the advanced technology offered by these presses**, demonstrates Millutensil's unwavering commitment to supporting mould makers in achieving unparalleled precision and reliability. The presses not only streamline the testing and maintenance process but also contribute to **extended mould life, reduced downtime, and optimized productivity**.

Through the BV Series, Millutensil has positioned itself as **a leader in spotting press technology**, providing mould makers with a reliable partner in achieving superior mould quality and efficiency. These presses, designed to support the evolving needs of the global market, are **indispensable for any mould manufacturer** aiming to maintain a competitive edge in today's fast-paced manufacturing environment.

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CORRUGATED CARDBOARD IN THE SPOTLIGHT AT PRINT4ALL 2025: THE “CORRUGATED EXPERIENCE” TAKES SHAPE

A rapidly growing sector across Europe and a field of Italian excellence, with a market worth over 4 billion euros, corrugated cardboard will be one of the major highlights of Print4All 2025. Trade visitors will have access to an experiential and dedicated tour to discover the top achievements of a sector with a great development potential.

Milan, 23 October 2024. The **corrugated cardboard** sector is experiencing significant momentum throughout Europe, with a steady growth trend where **Italy stands out among the leading producers**. According to the latest data from GIFCO - Italian Group of Corrugated Cardboard Manufacturers, the Italian market, valued at over **4 billion euros** and producing nearly **8 billion square meters in 2023**, is the **second-largest market in Europe**, renowned worldwide for the quality and technological advancements of its offerings.

At Print4All 2025 (Fiera Milano, May 27-30), this excellence will be showcased and celebrated through the “**Corrugated Experience**”, an immersive, dynamic, and educational journey that will reveal the innovations and limitless potential of a material that, through sustainability, innovation, and design, is reshaping the future of both primary and secondary packaging.

This is a unique opportunity to discover the offerings of major European producers and the high level of **Italian-made products**, which currently lead the **global ranking of corrugated cardboard exporting countries**, with **exports having doubled** in the last 10 years (over 100 million euros in 2023) and a **forecast of continued growth through 2026**.

Several factors are driving this trend. One key growth driver is the **expansion of e-commerce**, a sales channel that demands durable packaging that can be easily and safely transported. Another crucial factor is the **increased demand in retail**, sparking innovation that encourages more attention to design and personalization, made possible by advanced printing technologies. Further fueling this growth is the **rising demand for more sustainable packaging**, driven by recent European regulations. This creates new opportunities for corrugated cardboard, which, from an environmental impact perspective, adheres to all the principles of the 3Rs (Reduce, Recycle, Reuse).

In this context, the development of the **Corrugated Experience** becomes one of the cornerstones of Print4All 2025, a strategic focus designed to amplify the voice and value of a market segment of undeniable significance and the entire conversion chain.

Thanks to collaboration with GIFCO, the association representing the converters, the Corrugated Experience will serve as a **central meeting point** where visitors can explore applications and learn about the latest trends in efficiency, sustainability, and innovative materials across the entire supply chain, from producers to converters to brand owners.

This won't simply be a vertical exhibit area; it will be a **true thematic journey**, a performance map covering every stage of the process, from pre-press to the finished product. At the exhibition, visitors will be able to follow an "ideal tour" to discover companies with long-standing experience and technological expertise, **showcasing corrugated cardboard from production to conversion and printing**. It will be an engaging and comprehensive experience that focuses on analyzing the production process and innovating the printing experience, becoming a showcase for technological solutions that adapt to market changes and demands, offering insights and new opportunities.

Print4All 2025 already **confirms the participation of key industry players**, suppliers of machinery and equipment for corrugated cardboard production and processing, who will enrich the Corrugated Experience's offerings. These include: Esko, Forgraf, Fosber, Koenig & Bauer, La Sorgente (a member of the Siegwerk Group), Li Shenq Machinery, New Aerodinamica, Pacfort GmbH, Petratto, RE, Sei Laser, Simec Group, tesa, and Uteco.

PRINT4ALL

Print4All, organized by Fiera Milano and promoted by Argi and Acimga, benefits from the support of a wide network of associations that have rallied around the project, recognizing its role and value. Numerous stakeholders from across the supply chain - Federazione Carta e Grafica (Italian Federation of Paper and Graphics), Assografici and its Specialization Groups, TAGA, Fespa Italia Association, and international organizations like ERA (European Rotogravure Association) and Global Print - are supporting the event with their expertise and planning, helping to make it a key platform for education and updates. It will be a place to discover market innovations, discuss future challenges, and acquire practical tools to remain competitive. The 2025 edition, taking place at Fiera Milano (Rho) from May 27 to 30, 2025, confirms to be part of The Innovation Alliance, the format that brings together Print4All, Greenplast, Ipack-Ima, and Intralogistica Italia. This event will showcase the best of Instrumental Mechanics.

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MOMENTARY SETBACK FOR ITALIAN PLASTICS AND RUBBER MACHINERY MANUFACTURERS

The 2024 full-year forecast developed by the MECS Study Centre of the trade association Amaplast indicates a drop of approximately nine percentage points in Italian production of plastics and rubber processing machinery to an estimated value of 4.35 billion euros. These figures reflect those expected for exports – the historical engine for the industry, which have exhibited a downward trend over the course of the year, although at a lower rate than other industrial sectors and other international competitors – which are expected to come in at 3.25 billion euros.

Imports, on the other hand, appear set to close the year with a bigger drop, on the order of -15%, feeling the effect of truly weak domestic demand. Of course, the post-pandemic recovery, which grew progressively in the three years 2021-2023, partly thanks to tax incentives, was never expected to continue indefinitely. Additionally, the protracted process of determining how to implement the measures provided in the Transition 5.0 plan has led to a pause in investments by Italian customers. Slowdowns in the automotive industry are also no small source of concern for businesses, especially because they are having a heavy impact on various European markets: Germany – Italy's long-term trading partner – first and foremost. International economic and geopolitical uncertainties are felt not only in nearby markets but also in others that are farther afield but still of prime importance to Italian plastics and rubber processing systems manufacturers.

ISTAT analyses of export flows for the period January-September 2024 show that Europe, while again representing the prime sales area for Italian-made products in the sector, has lost five percentage points in total value, a result that mirrors the trend in the EU, burdened by setbacks in important markets such as Spain and Poland (whereas, oddly, Italian sales to German converters have remained steady overall). The drop is even bigger in sales to the CIS, which have been halved mainly due to a collapse in sales to Russia. With the continuing embargo on sales of processing equipment in this market, Chinese competitors are commandeering a greater share of this market. On the other hand, exports have increased to various non-EU destinations, most notably to Turkey and the United Kingdom.

The average trend in exports to the Americas has shown little dynamism: in the north, sales to Mexico continue to go well while those to the United States are slowing down; Brazil still leads in the south but not strongly enough to counterbalance a drop in sales to historical partners such as Argentina, Peru, and Chile. To confirm the interest in the Mexican market, which also represents a bridge to other markets in the area, a new trade promotion unit, the Oficina Italiana de Promoción México, which will provide support to businesses in their trade activities, was recently instituted in collaboration with the machine tool association Ucima.

The Asian area shows a clearly positive trend, especially the Far East, characterized by the noteworthy acceleration in sales to China (although the value is well below than the average

reached by Germany), in spite of the local economic difficulties, as well as to India, Thailand, and Indonesia, just to name the most notable markets. With regard to India, in particular, a 10 percent increase in sales is observed, up to a value of 75 million euros, with substantial supplies of presses, machinery for moulding and forming, extrusion lines, flexographic printing machines.

Sales are also accelerating in the Middle East boosted by strong demand from the Emirates and Israel (although Saudi Arabia has tended to apply the brakes).

As regards Africa, there is a considerable discrepancy between the two main geographical areas: a strong increase in flows to the sub-Saharan region (sales have more than doubled to South Africa and there are peaks in Cameroon, Angola, and Tanzania), contrasting with the poor performance of the Mediterranean countries, with the only positive result coming from Morocco: along with Algeria (which, however, has other problems), it is the only country that did not experience the upheavals of the Arab Spring.

“As regards 2025, it is not easy to make predictions,” stated Massimo Margaglione, President of Amaplast. “The ability of Italian manufacturers of technology for plastics and rubber processing to adapt to changing markets and propose technologically advanced and flexible solutions has to be balanced against the growing complexity of global scenarios. As things stand now, we can rule out a modest rebound, with a return to positive growth in the principal indicators for the industry on the order of one or two percentage points. The hope is for a more robust recovery in the domestic market, thanks to the effective introduction of the provisions in Transition 5.0, with the adoption of all the measures provided by European directives for sustainability and energy savings in production processes. However, we can not delineate a more precise outlook until after the first few months of the year have passed.”

Sustainability and energy savings will represent the core of the second edition of the exhibition-convention GreenPlast, organized by the Amaplast services company (Promaplast srl) for 27–30 May 2025 at the Fiera Milano fairgrounds in Rho-Pero. Complementing the exhibition section – with companies representing the full breadth of the plastics and rubber industry, from materials to machines, from processes to services – the conferences coordinated by AMI-Applied Market Information will address the key aspects such as the management of plastic waste, mechanical and chemical recycling, energy efficiency of machinery and processes, bioplastics, and much more.

www.amaplast.org

www.greenplast.org



ASSOCIAZIONE NAZIONALE COSTRUTTORI DI MACCHINE
E STAMPI PER MATERIE PLASTICHE E GOMMA

ITALIAN PLASTICS AND RUBBER PROCESSING MACHINERY
AND MOULDS MANUFACTURERS' ASSOCIATION

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UCIMU-SISTEMI PER PRODURRE

ITALIAN PARTICIPATION AT IMTEX TOOLTECH 2025



ITA - Italian Trade Agency supporting the business development of Italian companies abroad, in collaboration with UCIMU-SISTEMI PER PRODURRE, the Italian machine tool, robots, automation systems and ancillary products (NC, tools, components, accessories) manufacturers' association, organizes the **Italian pavilion** at IMTEX TOOLTECH 2025 from 23rd to 29th January 2025 at Bangalore, International Exhibition Centre: **12 leading Italian machine tool companies will show their technological offer for the Indian industry at Hall 2B.**

India is one of the most interesting export areas for the products offered by the Italian machine tool manufacturing industry, represented by UCIMU-SISTEMI PER PRODURRE.

The Indian machine tool market is experiencing great dynamism, reflected also in trade with Italy. According to data processed by UCIMU Studies Department & Business Culture Centre, after a positive 2023, when export of Italian machine tools in India increased by 77% to 117 million euros, in the period January-September 2024 exports have already reached 141 million euros (about 80% more than the same period of the previous year), bringing us ever closer to the historical record of Italian exports in the sector for the whole of 2012 (146 million euros). These brilliant results make India the fourth largest destination area for the Made in Italy of the sector, ever closer to China which occupies the third position.

In this framework, IMTEX plays a very important role for our enterprises, for which this exhibition is the first and primary marketing tool, especially in distant areas and countries. At a trade show as lively and vibrant as IMTEX, companies have a chance to meet not only customers but also partners with whom to define collaborations and activities of common interest.

After all, UCIMU has created some **initiatives specifically dedicated to supporting the promotion of the Italian offering in India** and the internationalization of its member companies in this area, which is so rich in development opportunities. This is the case of the **PIATTAFORMA INDIA project**, which aims to be a real hub, capable of providing assistance and advice to Italian companies interested in operating in the area. Therefore, "Piattaforma India" is assisted by an Indian business manager, Mr **Nilesh Joshi**, who acts as a facilitator directly on site based at IICCI's Mumbai office.

Mr Nilesh Joshi will be present at **UCIMU booth at IMTEX 2025** (23-29/01/2025), Hall 2B, stand A128F.

In addition to this, **ITC- Italian Technology Center** is a network agreement among a group of currently six Italian manufacturers, involved in machine tool sector, that want to strengthen their presence in India and promote their visibility in the market through promotional and marketing initiatives. **ITC will exhibit at IMTEX 2025 in Hall 2B stand A129**, one location where you can get to know the six ITC companies.

Nowadays Italy and India have increasingly strong and wide-ranging economic relations, showing a strong focus on collaborations in the economic, cultural, scientific and technological fields. Italian technological advanced machines and systems in India contribute to the sustainable and competitive growth of Indian manufacturing industry.

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